



SOUTHBRIDGE ADVISORY GROUP, INC.

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\$44,000,000 Revenue Distribution Company

Southbridge is presenting an excellent long-term profit center for acquisition investment. The Company is a distribution company that has established a significant client base in over 20 years of operation. The company operates three regional locations that compliment their corporate facility.

The Company's products and services are focused in energy and environmental needs such as tooling along with related products and services, which include but aren't limited to; chemicals – fluids – abrasives - safety equipment. They have created a one-stop full service company.

An excellent management and sales team along with a service oriented staff is an invaluable asset for the acquiring entity. The company is a closely held with the principal wishing to continue with the company and oversee its growth program.

2010 revenue was over \$50,000,000 with \$7,500,000 EBITDA, and has a projected three-year growth of 10% annually through expansion and acquisition.

The sale is a stock acquisition. It is inclusive of \$14,000,000 in current assets and over \$2,000,000 in fixed assets. The Company has current debt of \$3,000,000. The Company makes an outstanding acquisition for holding companies that have synergies, public entities seeking a growth tool and management groups that seek an equitable acquisition that has readily available growth capability as follows:

- Expansion into additional synergistic geographic locations utilizing universal company inventory and adding only a 3,000 square foot physical location and 3 to employees (typically creating a \$2,000,000 annual revenue)
- Acquisition of synergistic distribution entities that fit in bordering geographic locations and that have an existing product and customer base where The Company's products could be introduced building a two tier market base.
- Provide growth through additional products and services to the same client base, by utilizing the management – sales staff – facilities to access the existing geographic area and client focus.

Sale Value - \$33,000,000